

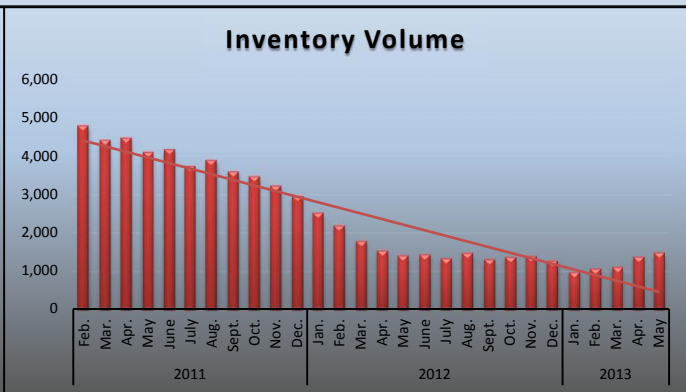
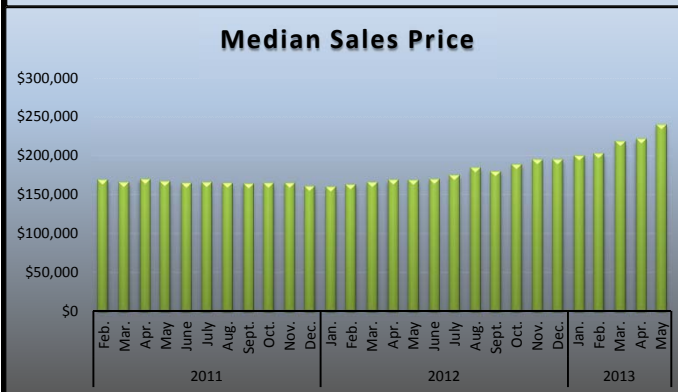
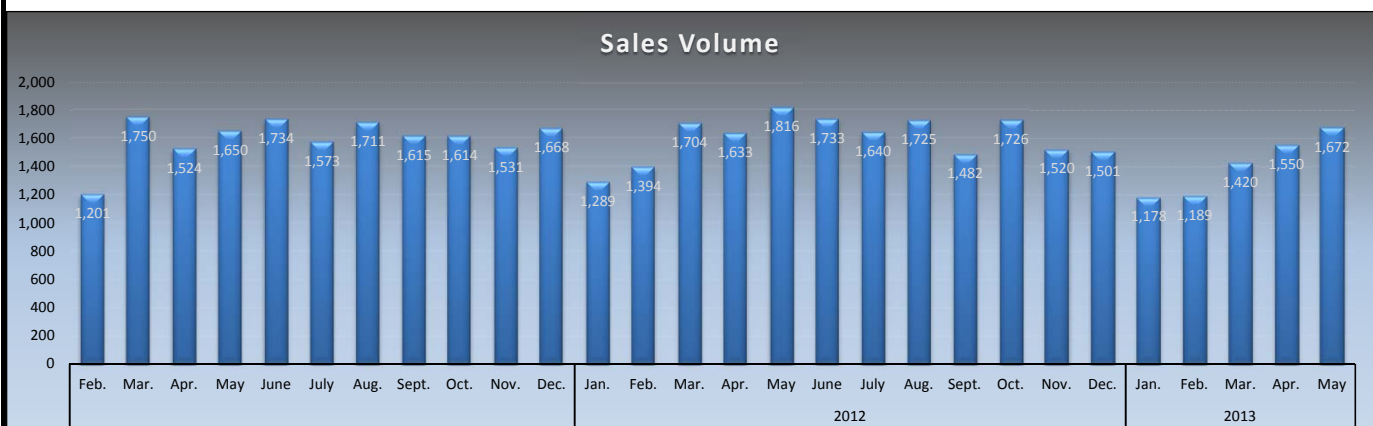
MLS STATISTICS for May 2013

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

| Monthly Statistics | Current Month | % of Total Sales | Last Month | Change | % of Total Sales | Last Year | % of Total Sales | Change |
|------------------------------------|-----------------------------------|------------------|-----------------------------|--------|------------------|------------------|------------------|---------------|
| Listings Published this Month | 2,049 | | 2,099 | -2.4% | | 1,458 | | 40.5% |
| Active Listing Inventory † | 1,488 | | 1,381 | 7.7% | | 1,413 | | 5.3% |
| Active Short Sale (included above) | 66 | | 65 | 1.5% | | 325 | | |
| Pending Short Lender Approval | 1,180 | | 1,305 | -9.6% | | 2,561 | | -53.9% |
| Pending Sales This Month | 1,391 | | 1,344 | 3.5% | | 1,706 | | -18.5% |
| Number of REO Sales | 115 | 6.9% | 133 | -13.5% | 8.6% | 504 | 27.8% | -77.2% |
| Number of Short Sales | 371 | 22.2% | 361 | 2.8% | 23.3% | 546 | 30.1% | -32.1% |
| Conventional Sales | 1,186 | 70.9% | 1,056 | 12.3% | 68.1% | 766 | 42.2% | 54.8% |
| Total Number of Closed Escrows | 1,672 | 100.0% | 1,550 | 7.9% | 100.0% | 1,816 | 100.0% | -7.9% |
| Months Inventory | 0.9 Months | | 0.9 Months | 0.0% | | 0.8 Months | | 12.5% |
| Dollar Value of Closed Escrows | \$448,734,255 | | \$384,238,732 | 16.8% | | \$353,461,901 | | 27.0% |
| Median | \$240,000 | | \$222,000 | 8.1% | | \$168,750 | | 42.2% |
| Mean | \$268,382 | | \$247,736 | 8.3% | | \$194,638 | | 37.9% |
| Year-to-Date Statistics | 01/01/13 to 05/31/13 | | 01/01/13 to 05/31/13 | | | 1/1/2012 | | Change |
| | SAR monthly data, compiled | | MetroList YTD data | | | 5/31/2012 | | |
| Number of Closed Escrows | 7,009 | | 7,207 | | | 7,836 | | -10.6% |
| Dollar Value of Closed Escrows | \$1,729,715,900 | | \$1,771,906,654 | | | \$1,450,870,608 | | 19.2% |
| Median | \$220,000 | | \$220,000 | | | \$165,000 | | 33.3% |
| Mean | \$245,859 | | \$245,859 | | | \$189,257 | | 29.9% |



† includes: Active, Active Release Clause, Active Short Sale, Active Short Sale Contingent, Active Court Approval and Active Court Contingent listings

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MLS STATISTICS for May 2013

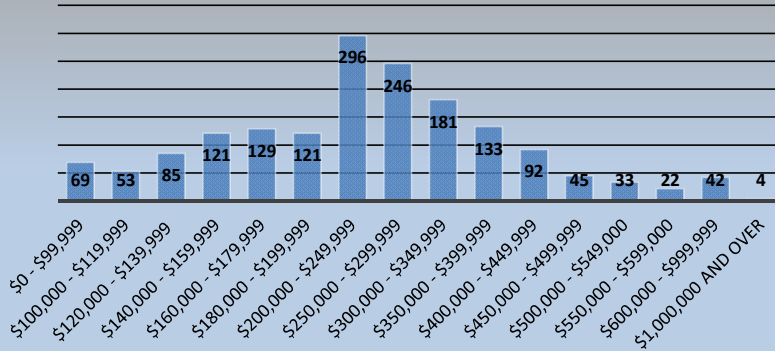
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

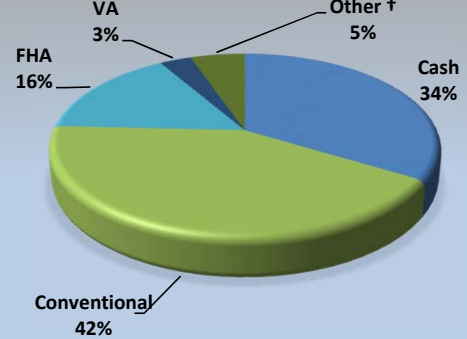
1 House on Lot

Total: 1,672



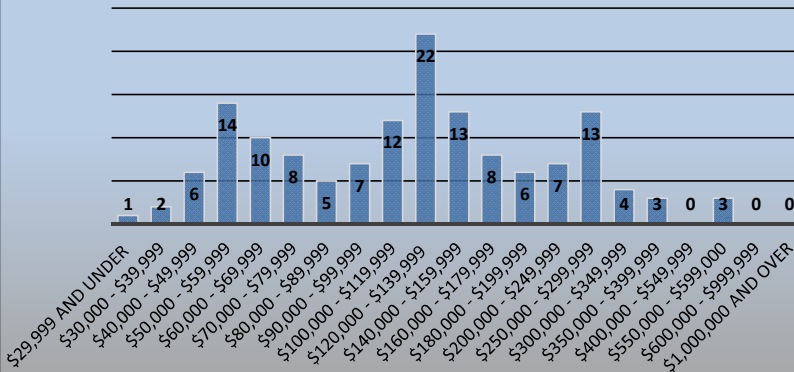
TYPE OF FINANCING

(1 House on Lot/Condo)



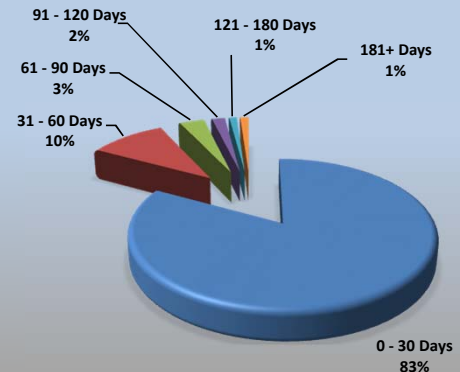
Condos

Total: 144



DAYS ON MARKET

(1 House on Lot/Condo)



| Type of Financing | Current Month | | Previous Month | | LENGTH OF TIME ON MARKET | | | | |
|---|---------------|---------------|----------------|---------------|------------------------------|--------------|---------------|---------------|----------------|
| | # of Units | % of Total | # of Units | % of Total | (SFR & Condo) Days on Market | # of Units | % of Total | | |
| (SFR, condo, PUD only) Financing Method | | | | | | | Current Month | Last 4 Months | Last 12 Months |
| Cash | 611 | 33.6% | 625 | 37.2% | 0 - 30 | 1,507 | 82.9% | 79.0% | 68.4% |
| Conventional | 765 | 42.1% | 604 | 35.9% | 31 - 60 | 182 | 10.0% | 10.9% | 12.7% |
| FHA | 287 | 15.8% | 308 | 18.3% | 61 - 90 | 59 | 3.2% | 4.4% | 6.5% |
| VA | 56 | 3.1% | 49 | 2.9% | 91 - 120 | 31 | 1.7% | 2.2% | 4.2% |
| Other † | 97 | 5.3% | 96 | 5.7% | 121 - 180 | 18 | 1.0% | 2.1% | 4.2% |
| Total | 1,816 | 100.0% | 1,682 | 100.0% | 181+ | 20 | 1.1% | 1.4% | 4.0% |
| | | | | | Total | 1,817 | 100.0% | 100.0% | 100.0% |

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM: 9.5
 Average DOM: 20
 Average DOM 1 - 180 Days: 17.5
 Average DOM 181+ Days: 294

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Compiled monthly by Tony Vicari, Community Relations Manager, Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205